MALAYSIA

Schedule of Specific Commitments

AI-TISA/SC1/MAL

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Sector or Subsector	Limitation on	Limitation on	Additional
Sector or Subsector	Market Access	National Treatment	Commitments
I. HORIZONTAL COMMITMENT	rs		
ALL SECTORS INCLUDED IN THIS	(3) Acquisition, Mergers and Take-	(3) Land, Property and Real Estate	
SCHEDULE UNLESS OTHERWISE	overs	Approval may be denied if the	
INDICATED	The acquisition of assets or interests	acquisition, disposal or dealing of	
	of Malaysian companies and	land or any interest in land, property	
	businesses, mergers or take-overs	and real estate is undertaken for	
	require approval and apply to the	speculative or non-productive	
	following:	purpose or for purposes which may	
		conflict with the interest of the State.	
	a. the acquisition of the voting rights		
	of a Malaysian corporation by any	Incentives/Preferences	
	single foreign interest or	Incentives are limited to eligible	
	associated group of 15 per cent	Malaysian-owned corporations	
	or more, or an aggregate foreign	engaged in service sectors	
	interest of 30 per cent or more or	promoted by the Government.	
	exceeding RM10 million in value;		
		Any measure and special preference	
	b. any proposed acquisition of any	granted to Bumiputera, Bumiputera	
	assets or interests by any means	status companies, trust companies	
	which will result in ownership or	and institutions set up to meet the	
	control passing to foreign interest;	objectives of the New Economic	
	and	Policy (NEP) and the National	
		Development Policy (NDP) shall be	
	c. Control of Malaysian corporations	unbound.	
	through any form of joint-venture		
	agreement, management	Corporations in which the	
	agreement, technical assistance	Government has an interest shall,	
	agreement or other	in acquiring services, give first	
	arrangements. Approval is	consideration to service suppliers in	
	normally granted. However it	which the Government has an	
	may be denied in circumstances	interest. This requirement does not	
	where the proposed investment	prevent the acquisition of services	
	conflicts with the interest of the	from other service suppliers where	
	State.	their services are competitive in	
		terms of price, quality and delivery.	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Sector of Subsector	(4) Unbound except for measures affecting the entry and temporary stay of natural persons defined below: 1. Intra-corporate Transferees a) senior managers being persons within an organization having proprietary information of the organization and who exercise wide latitude in decision making relating to the establishment, control and operation of the organization being directly responsible to the CEO and receive only general supervision or direction from the board of directors or partners of the organization; and b) two specialists or experts per organization being persons within the organization who possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organization's new service products and technology, research equipment and techniques or management. Additional specialists or experts may be allowed subject to market test and the training of Malaysians through an acceptable training programme in the relevant services sector or	(4) Unbound except for the categories of natural persons referred to under market access	Commitments

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	c) Provided that such persons are employees of the foreign service supplier and have been in the employment of that foreign service supplier for a period of not less than one year immediately preceding the date of their application for a work permit and he is to serve in at least a similar capacity. 2. Others a) specialists or experts being persons who possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organizations's products and services subject to market test and the employment of Malaysians as counterparts and/or training of Malaysians through acceptable training programmes in the relevant services sector or subsector;		
	b) professionals being persons who possess necessary academic credentials, professional qualifications, experience and/or expertise which have been duly recognized by the professional bodies in Malaysia and registered with those respective professional bodies; and		

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	c) business visitors being persons not based within Malaysia, receiving no remuneration from a source located within Malaysia, who have been employed for at least one year by a foreign service supplier, whose entry and temporary stay is for the purposes of negotiating for the sale of services or entering into agreements to sell services for that service supplier and who will not engage in direct sales to the general public. 3) Entry and stay of natural persons defined in categories 1 a) and b) and 2 a) and b) shall not exceed a total of five years. For category 2 c), the period of stay shall not exceed a total of 90 days.		

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply: 1) Cross-b

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Market Access	National Treatment	Communents
II. SPECIFIC COMMITMENTS			
1. BUSINESS SERVICES	T		
A. Professional Servicesb. Accounting, auditing and bookkeeping services	(1) None	(1) Auditing services must be authenticated by a licensed auditor in Malaysia.	The qualifying examination to determine the competence and ability
(CPC 862)	(2) None	(2) Auditing services must be authenticated by a licensed auditor in Malaysia.	to supply the services for the purposes of registration with professional bodies will
	(3) Only through a locally registered partnership with Malaysian accountants or Malaysian accounting firms and aggregate foreign interests shall not exceed 30 per cent.	(3) None	be conducted in the English language
	(4) Unbound except as indicated in the Horizontal Commitments section. In respect of 1(b), additional two specialists/experts for each firm/company.	(4) Unbound except for the categories of natural persons referred to in the market access column.	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

4) Presence of natural persons

	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment		Additional Commitments
d.	Architectural services (CPC 8671)	(1)	None	(1)	Architectural services must be authenticated by a licensed professional architect in Malaysia	4)	The qualifying examination to determine the competence and
		(2)	None	(2)	Architectural services must be authenticated by a licensed professional architect in Malaysia		ability to supply the services for the purposes of registration with
		(3)	(a) Architectural services may be	(3)	(a) None		professional bodies will be conducted in
		(b) For mult (Archited Quantity equity u cent for profession in the co	supplied only by a natural person (b) For multidisciplinary practices (Architecture, Engineering and/or Quantity Surveying) ¹ , foreign equity up to a maximum of 30 per cent for joint ventures by professionals who are registered in the country of origin. Foreign Directorship is not allowed.		(b) Unbound		the English language
		(4)	2 specialists/experts per country and registration is subject to qualification of registration and domestic regulations. Temporary registration on annual basis and renewal subject to domestic regulations	(4)	Unbound, except for the categories of natural persons referred to under market access		

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¹ While a multidisciplinary practice can comprise architects, engineers and/or quantity surveyors, for the purposes of this offer, it does not include quantity surveyors.

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

4) Presence of natural persons

	Sector or Subsector		Limitation on Market Access	Limitation on National Treatment			Additional Commitments
e.	Engineering services (CPC 8672)	(1)	None	(1)	Engineering services must be authenticated by a registered professional engineer in Malaysia	4)	The qualifying examination to determine the competence and
		(2)	None	(2)	Engineering services must be authenticated by a registered professional engineer in Malaysia		ability to supply the services for the purposes of registration with
		(3) (a) Engineering services may be supplied only by a natural person. (b) For multidisciplinary practices (Architecture, Engineering and/or Quantity Surveying) ² , foreign equity up to a maximum of 10 per cent for joint ventures by professionals who are registered in the country of origin. Foreign Directorship is not allowed.	•	professional bodies will be conducted in the English language			
		(4)	Unbound except as indicated in the horizontal section of 2 (b), subject to temporary registration for a period of one year per temporary registration	(4)	Unbound, except for the categories of natural persons referred to under market access		

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² While a multidisciplinary practice can comprise architects, engineers and/or quantity surveyors, for the purposes of this offer, it does not include quantity surveyors.

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
f. Integrated engineering services (CPC 8673)	(1)	None	(1)	Integrated engineering services must be authenticated by the relevant registered professionals in Malaysia	Communication
	(2)	None	(2)	Integrated engineering services must be authenticated by the relevant registered professionals in Malaysia	
	(3)	Only through a representative office, regional office or locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both for the purpose of services contract awarded in Malaysia. The aggregate foreign shareholding in the joint-venture corporation shall	(3)	None	
	(4)	not exceed 30 per cent Unbound except as indicated in the Horizontal Commitments section	(4)	Unbound except for the categories of natural persons referred to in the	
				market access column.	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply: 1) Cross-border supply 2) Consumption aboard 3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
g. Urban Planning Services Covering development services programmes regarding land use, site selection, control and utilisation, road systems and	(1) None	(1) Urban planning services must be authenticated by a registered professional Town Planner in Malaysia	The Board's qualifying requirement for registration of Body Corporate to provide urban planning services in	
servicing of land with a view to creating and maintaining	(2) None	(2) None	Malaysia.	
systematic, coordinated urban planning. (CPC 86741)	 (3) Only through a locally incorporated joint organization with Malaysian registered town planners. The aggregate foreign equity shall not exceed 30 per cent and to register with the Board of Town Planners Malaysia. Establishment of such joint venture corporation is only for duration necessary to complete the services 	(3) Unbound		
	contract. (4) Registration with the Board of Town Planners Malaysia	(4) Unbound		

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on	Limitation on	Additional
Ocotor or oubscotor	Market Access	National Treatment	Commitments
B. Computer and Related Services	(1) None	(1) None	
a. Consultancy services related to the installation of computer hardware (CPC 841)	(2) None	(2) None	
Hardware (CFC 641)	(3) None	(3) None	
b. Consultancy services related to software implementation covering advisory and implementation services for customised software (CPC 842)	(4) Unbound except as indicated in the Horizontal Commitments section	(4) Unbound except for the categories of natural persons referred to under market access	
c. Computer software development services covering development of new software for general application, including ready-made software packaged for general application (CPC 842*)			
d. Data processing services (CPC 843)			
e. Database services (CPC 844)			
Maintenance and Repair Services of Computers (CPC 845)			

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Contain on Surbocator		Limitation on		Limitation on	Additional
Sector or Subsector		Market Access		National Treatment	Commitments
g. Other computer services (CPC 849**)	(1)	None	(1)	None	
- data preparation services for clients not involving data	(2)	None	(2)	None	
processing services(CPC 849	10) (3)	None	(3)	None	
- development of creative conf	ent (4)	Unbound except as indicated in the Horizontal Commitments section	(4)	Unbound except for the categories of natural persons referred to under	
- other computer services n.e.c.		Honzonal Communicate Coulon		market access	
covering training services for s					
of clients; data recovery service (CPC 84990**)					
C. Research and Development	(1)	None	(1)	Unbound	
Services	(-)		(=)		
a) Research and development	(2)	None	(2)	Unbound	
services on natural sciences a engineering (CPC 851** except for resea and development services involving Malaysia's natural resources, biodiversity and genetic materials and CPC 85 research and development services on medical sciences pharmacy) Limited to industria	ond I	Only for contract research and development company and research and development company locally incorporated as a joint venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign equity shall not exceed 51 per cent.	(3)	None	
activities and defined as any systematic or intensive study carried out in the field of scien or technology with the object of using the results of the study of the production or improvement materials, devices, products, produce or processes but doe	of or t of	Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal commitments.	(4)	Unbound, and the horizontal commitments do not apply.	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
not include:- (i) Quality control of products or routine testing of materials, devices, products or produce;		Mainet Access		National Treatment	Communicates
(ii) Research in the social sciences or humanities;					
(iii) Routine data collection;					
(iv) Efficiency surveys or management studies; and					
(v) Market research or sales promotion.					
b) Research and development services on medical sciences and	(1)	None	(1)	Unbound	
pharmacy (CPC 85105**)	(2)	None	(2)	Unbound	
Covering clinical trials and study which involves any investigation in human subjects intended to discover or verify the clinical, pharmacological and/or other pharmaco-dynamic effects of an investigation product(s), and/or to identify any adverse reaction to an investigational product(s), and/or	(3)	Only for contract research and development company and research and development company locally incorporated as a joint venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign equity shall not exceed 51 per cent.	(3)	None	
to study absorption, distribution, metabolism, and excretion of an investigational product(s) with the object of ascertaining its safety and/or efficacy	(4)	Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal commitments.	(4)	Unbound, and the horizontal commitments do not apply.	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(This will also include pre-clinical contract research organization and contract manufacturing organization)			
c) Interdisciplinary research and development services (CPC	(1) None	(1) Unbound	
853** except for interdisciplinary research and development	(2) None	(2) Unbound	
services involving Malaysia's natural resources, biodiversity and genetic materials) Covering industrial activities; all science and engineering disciplines, including biotechnology and information communication technology; and defined as any systematic or intensive study carried out in the	(3) Only for contract research and development company and research and development company locally incorporated as a joint venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign equity shall not exceed 51 per cent	(3) None	
field of science or technology with the object of using the results of the study for the production or improvement of materials, devices, products, produce or processes but does not include: (i) Quality control of products or routine testing of materials,	(4) Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal commitments.	(4) Unbound, and the horizontal commitments do not apply.	
devices, products or produce; (ii) Research in the social sciences or			
humanities; (iii) Routine data collection;			
(iv) Efficiency surveys or management studies; and			
(v) Market research or sales promotion.			

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
E. Rental/Leasing Services without Operators	(1)	None	(1)	None	
b. Relating to aircraft	(2)	None	(2)	None	
(CPC 83104)	(3)	Only through a representative office, regional office or Malaysian-controlled corporation acting as an agent	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound except for the categories of natural persons referred to in the market access column.	
F. Other Business Services	(1)	None	(1)	None	
b. Market research and public opinion polling services	(2)	None	(2)	None	
(CPC 86401, 86402)	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporation or both and the aggregate foreign shareholding in the joint-venture corporation shall not exceed 30 per cent.	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section.	(4)	Unbound except for the categories of natural persons referred to in the market access column.	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
e. Technical Testing and Analysis Services - composition and purity	(1) None	(1) None	
testing and analysis services, testing and analysis services of	(2) None	(2) None	
physical properties, testing and analysis services of integrated mechanical and electrical systems, and technical inspection services (CPC 8676 except 86764)	(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint venture corporation is at least 30 per cent.	(3) None	
	(4) Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal section	(4) Unbound except for the categories of natural persons referred to under market access	
e. Technical Inspection Services (CPC 86764)	(1) None	(1) None	
	(2) None	(2) None	
	(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign equity shall not exceed 51 per cent in 2010.	(3) None	
	(4) Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal section	(4) Unbound except for the categories of natural persons referred to under market access	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
t. (i) Operational Headquarters (OHQ) Services	(1) Unbound due to lack of technical feasibility	(1) Unbound due to lack of technical feasibility	
covering general management and administration, business planning, procurement of raw	(2) Unbound due to lack of technical feasibility	(2) Unbound due to lack of technical feasibility	
planning, procurement or raw materials, technical support, marketing control and sales promotion planning, training and personnel management, Provision of treasury and fund management services and research and development carried out by a company in Malaysia for its offices and related companies outside Malaysia.	 (3) Only through a locally incorporated wholly foreign-owned company. A foreign-owned company, a regional office of a foreign-owned company which transfers its OHQ services to Malaysia, a regional office of a foreign-owned company established in Malaysia and a foreign-owned company which is already incorporated in Malaysia may seek to qualify as an OHQ. OHQ must operate in Malaysia and fulfil the following criteria: (a) carry out at least 3 of the OHQ service activities; (b) have a sizeable network of companies outside Malaysia which includes the parent company or its head office and related companies; 	(3) None	
	(c) have a well established foreign- owned company which is sizeable in terms of assets and employees		

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(d) have a network of companies with substantial number of qualified executives, professionals, technical and other supporting personnel;		
	(e) be able to make decisions independently without consultations with its head office or parent company located outside Malaysia;		
	 (f) be able to contribute to the Malaysian economy by: (i) using services such as legal, accounting etc. provided by Malaysians; (ii) creating job opportunities for Malaysians; (iii) Enabling greater inflow of foreign funds. 		
	(4) Unbound, except as indicated in the horizontal section.	(4) Unbound, except as indicated in the horizontal section.	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
2. COMMUNICATION SERVICES			
C. Telecommunication Services	(1) None	(1) None	
C. Telecommunication Services Basic Telecommunications Based on domestic regulation, Malaysia has reclassified its communications service sector on the basis of provisioning of Network facilities provider (NFP), Network service (NSP) and Application service provider Individual licence 1. NFP (I)a 2. NSP (I)b C. Telecommunication Services	 (2) None (3) With respect to NFP and NSP components of the service, only through an acquisition of shares of existing licensed NFP(I), NSP(I). With respect to ASP(I), through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations; or through acquisitions of shares of an existing licensed ASP(I) operator/corporations. For NFP(I) and NSP(I), foreign shareholding of up to 30 per cent in these service providers is allowed. For ASP(I), foreign shareholding of up to 49 per cent in these service providers is allowed. [The management control of such companies shall be in the hands of Malaysians and in the case of Telekom Malaysia, the foreign shareholding permitted shall not exceed 30 per cent foreign in aggregate with not one single country holding more than 5 of the equity at any one time] 	(1) None (2) None (3) None	
	(4) Unbound	(4) Unbound	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply: 1) Cross-border supply 2) Consumption aboard 3) Commercial presence 4) Presence of natural persons

0 1 0 - 1 1		Limitation on		Limitation on	Additional
Sector or Subsector		Market Access		National Treatment	Commitments
Value-Added Services ³	(1)	None	(1)	None	Pro-competition regulatory principle in
Telecommunication services of which enhanced value-added services must	(2)	None	(2)	None	respect of interconnection arrangement and
be provided from channels or lines obtained only from licensed NFP(I) and NSP(I) operators and are also mapped into the three categories below Class licence 1. NFP (C)c 2. NSP (C)d 3. ASP (C)e	(4)	With respect to NFP and NSP components of the service, only through acquisition of shares of existing licensed NFP(C) and NSP(C). With respect to ASP, through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations; or through acquisitions of shares of an existing licensed ASP(C) operator/corporations. For NFP(C) and NSP(C), foreign shareholding of up to 30 per cent in these service providers is allowed and up to: With respect to ASP(C), foreign shareholding of up to 49 per cent in these service providers is allowed. Unbound	(3)	Unbound	competition (Refer to Annex I)

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³ Explanatory note for Class Licence Categories

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply: 1) Cross-border supply 2) Consumption aboard 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on	Limitation on	Additional
Sector or Subsector	Market Access	National Treatment	Commitments

Explanatory Notes

- 1) This sector is governed by the Communications and Multimedia Act 1998 and it subsidiary rules and regulations.
- 2) Definitions as per Communications and Multimedia Act 1998
 - a. Network facilities mean any element or combination of elements of physical infrastructure used principally for, or in connection with, the provision of network services, but does not include customer equipment.
 - b. Network facilities provider means a person who is an owner of any network facilities.
 - c. Network services means a service for carrying communications by means guided and/unguided electromagnetic radiation.
 - d. Network service provider means a person who provides network services.
 - e. Application service means a service provided by means of, but not solely by means of, one or more network services.
 - f. Application service provider means a person who provide an applications service.
- 3) Definitions as per Communications and Multimedia (Licensing) (Amendment) Regulations 2001
 - a. Network facilities provider class licensee means a person who is registered with the Commission to provide a network facility in accordance with the provisions of the Act and these Regulations.
 - b. Network facilities provider individual licensee means an individual licence granted to a network facilities provider in accordance with the provisions of the Act and these Regulations.
 - c. Network service provider class licensee means a person who is registered with the Commission to provide a network service in accordance with the provisions of the Act and these Regulations.
 - d. Network service provider individual licensee means an individual licence granted to a network service provider in accordance with the provisions of the Act and these Regulations.
 - e. Application service provider class licensee means a person who is registered with the Commission to provide an application service in accordance with the provisions of the Act and these Regulations.
 - f. Application service provider individual licensee means an individual licence granted to an applications service provider in accordance with the provisions of the Act and these Regulations.

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on	Limitation on	Additional
Sector of Subsector	Market Access	National Treatment	Commitments
D. Audiovisual Services	(1) None	(1) None	Advertisement through electronic media
Motion picture or video tape distribution services	(2) None	(2) None	Advertisement must have at least 80 per cent local
(CPC 96113)	(3) Only through a locally incorporated joint-venture company with Malaysian individuals/companies and the aggregate foreign equity shall not exceed 30 per cent.	(3) None	content including setting, local natural persons, etc.
	(4) Unbound except as indicated in the horizontal commitments	(4) Unbound except as indicated in the horizontal commitments.	
3. CONSTRUCTION AND RELATED	ENGINEERING SERVICES		
Pre-erection Work at Construction Site (CPC 511)	(1) Unbound due to lack of technical feasibility	(1) Unbound due to lack of technical feasibility	
Construction Work for Buildings (CPC 512)	(2) None	(2) None	
Construction Work for Civil Engineering (CPC 513)	(3) (a) Only through a representative office, regional office, or locally incorporated joint venture corporation with Malaysian	(3) (a) None (b) Unbound	
Assembly and Erection of Prefabricated Constructions (CPC 514)	individuals or Malaysian- controlled corporations or both and aggregate foreign		
Special Trade Construction (CPC 515)	shareholding in the joint venture corporation shall not exceed 30 per cent		
Installation Work (CPC 516)	(b) Foreign construction companies that are not locally incorporated		
Building Completion and Finishing Work (CPC 517)	may carry out the following construction projects jointly with		

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	local contractors, on project-by- project basis: i. Construction projects wholly financed by foreign investment and/or grants ii. Construction projects financed by loans of international tendering according to the terms of loans		
	iii. Projects with foreign investment equal to or more than 50 per cent where local expertise is not available;		
	iv. 100% Malaysian funded construction projects where local expertise is not available		
	(4) Unbound except as indicated in the Horizontal Commitments section	(4) Unbound	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply: 1) Cross-border supply 2) Consumption aboard 3) Commercial presence 4) Presence of natural persons

0		Limitation on		Limitation on	Additional
Sector or Subsector	Market Access		National Treatment		Commitments
5. EDUCATIONAL SERVICES					
C. Higher Education Other Higher Education Services provided by privately funded higher education institutions 4 other than private higher education institutions with Government of Malaysia equity or that receive Government of	` '	Inbound except for requirement of ommercial presence	(1)	Unbound including for grant of federal or state funding or subsidies such as but not limited to land grants, tax benefits, scholarships and loans limited to institutions with Government of Malaysia equity or citizens/ permanent residents.	
Malaysia assistance. (CPC 92390)	(2) No	lone	(2)	Unbound including for grant of federal or state funding or subsidies such as but not limited to land grants, tax benefits, scholarships and loans limited to institutions with Government of Malaysia equity or citizens/ permanent residents.	
	fo ce of U _l be ac ar (a	only through a joint venture with preign equity not exceeding 49 per ent and subject to the requirement of a needs test if necessary. It to 51 per cent foreign equity will be considered subject to an additional needs test which include mong others: a) courses deemed important to attain Malaysia's educational objectives; b) Potential to generate export revenues.	(3)	Unbound including for grant of federal or state funding or subsidies such as but not limited to land grants, tax benefits, scholarships and loans limited to institutions with Government of Malaysia equity or citizens/ permanent residents.	

⁴ As defined in Malaysian Legislation

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For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Sector or Subsector	(4) Unbound except for measures affecting the entry and temporary stay of natural persons defined below: 1.Intra-corporate Transferees a) senior managers being persons with an organization having propriety information of the organization and who exercise wide latitude in decision making relating to the establishment, and receive only general supervision or direction from the board of directors or partners of the organization. b) Lecturers and experts 10 lecturers and/or experts but not more than 20 per cent of lecturers employed in an educational institution who possess the necessary qualifications, knowledge, credentials or experience. 2. Others a) Professionals 2 professionals being persons who possess necessary	(4) Unbound except for measures affecting the entry and temporary stay of natural persons defined below: 1.Intra-corporate Transferees a) senior managers being persons with an organization having propriety information of the organization and who exercise wide latitude in decision making relating to the establishment, and receive only general supervision or direction from the board of directors or partners of the organization. b) Lecturers and experts 10 lecturers and/or experts but not more than 20 per cent of lecturers employed in an educational institution who possess the necessary qualifications, knowledge, credentials or experience. 2. Others a) Professionals 2 professionals being persons who possess necessary	
	professional qualifications, industry and/or who are employed on the basis of their expertise in an educational institution.	professional qualifications, industry and/or who are employed on the basis of their expertise in an educational institution.	

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Market Access b) Business visitors	National Treatment	Commitments
Business visitors being persons not based within Malaysia, receiving no remuneration from a source located within Malaysia who is an investor or who have been employed for at least one year by a foreign educational institution, whose entry and temporary stay is for the purposes of evaluating business opportunities. c) Contractual Service Suppliers (i) Independent Professionals - the natural person has obtained a service contract in the territory of the Member where the service is to be provided; - possess appropriate educational and professional qualification relevant to the service to be provided and/or recognized by and registered with professional bodies; - commitment relates only to the service activity which is subject of the contract; it does not confer entitlement to exercise the	b) Business visitors Business visitors being persons not based within Malaysia, receiving no remuneration from a source located within Malaysia who is an investor or who have been employed for at least one year by a foreign educational institution, whose entry and temporary stay is for the purposes of evaluating business opportunities. c) Contractual Service Suppliers (i) Independent Professionals - the natural person has obtained a service contract in the territory of the Member where the service is to be provided; - possess appropriate educational and professional qualification relevant to the service to be provided and/or recognized by and registered with professional bodies; - commitment relates only to the service activity which is subject of the contract; it does not confer entitlement to exercise the	

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Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on Market Access		Limitation on National Treatment		Additional Commitments		
9. TOURISM AND TRAVEL RELATED SERVICES							
Hotel, tourist resort and restaurant services	(1)	None	(1)	None			
covering the management and operation of hotels or resorts,	(2)	None	(2)	None			
including outlets which may not necessarily include ownership of such properties (CPC 641)	(3)	For CPC 64110 covering 4 & 5 star establishments, only through joint venture with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 51 per cent.	(3)	None			
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access.			
Restaurant (including catering) (CPC 642, 643)	(1)	None	(1)	Unbound			
	(2)	None	(2)	Unbound			
	(3)	Only through joint venture with Malaysian individuals or Malaysian- controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 51 per cent	(3)	Unbound			
	(4)	No commitment except as in horizontal	(4)	Unbound except for the categories of natural persons referred to under market access.			

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Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
Travel agencies and tour operators services	(1) None	(1) None	
(CPC 7471)	(2) None	(2) None	
	(3) For inbound travel only, joint-venture with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 51 per cent.	(3) Unbound except for the categories of natural persons referred to under market access.	
	(4) Unbound except as indicated in 1 (a) in the horizontal section.	(4) Unbound except for the categories of natural persons referred to under market access.	
Convention Centre (CPC 87909)	(1) None	(1) None	
	(2) None	(2) None	
	(3) For Convention Centres with over 5,000 seating capacity, only through joint venture with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 51 per cent.	(3) None	
	(4) Unbound except as indicated in 1 a) and 2 a) and c) in the horizontal section.	(4) Unbound except for the categories of natural persons referred to under market access.	

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Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Theme Park (CPC 96194)	(1) None	(1) None	
(A family based recreational area/ amusement centre	(2) None	(2) None	
which may consist of rides, mechanical and/or high-tech simulation equipment with various kinds of amusement facilities built around a theme or several themes. Activities to be offered will contain elements of entertainment and	(3) Only through joint venture with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 51 per cent	(3) None	
adventure. The concept of the park can either be outdoor or indoor or a combination of both)	(4) Unbound except as indicated in 1 a) and 2 a) and c) in the horizontal section.	(4) Unbound except as indicated in 1 a) and 2 a) and c) in the horizontal section.	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on Market Access		Limitation on National Treatment	Additional Commitments			
11. TRANSPORT SERVICES							
A. International Maritime Transport Services	(1) None	(1)	None	Following services at the port are available to			
Passenger Transportation	(2) None	(2)	None	international maritime transport suppliers:			
(CPC 7211) Freight Transportation excluding cabotage (CPC 7212)	(3) Only through a representational office or local joint- venture corporal Malaysian individuals controlled corporation aggregate foreign shall joint-venture corporate exceed 49 per cent	ally-incorporated ition with sor Malaysian- insort both and areholding in the	None	 Pilotage Towing and tug assistance Provisions, fuelling and watering Garbage collection and ballast waste disposal Port Captain's 			
	(4) Unbound, except as in horizontal section. She permitted to disemba duration of berth subjudomestic regulations.	nip crew is rk only for ect to applicable	Unbound, except for the categories of natural persons referred to under market access	services 6. Navigations aids 7. Shore-based operational services including communications, water and electrical suppliers 8. Emergency repair 9. Anchorage, berth and berthing services			

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
Maritime Freight Forwarding Services	(1)	None	(1)	None	
Covering activities consisting of organizing and monitoring shipment	(2)	None	(2)	None	
operations on behalf of shippers, through the procurement of transport and related services, preparation of documentation and provision of business information	(3)	Only through a representative office, regional office or locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both. Foreign equity allowable up to 49 per cent.	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Maritime Agency services (CPC 7454**).	(1)	None	(1)	None	
(shipping agent only)	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section	

For the 1st Package of Commitments under ASEAN – India Agreement on Trade in Services

Modes of Supply:

1) Cross-border supply

2) Consumption aboard

3) Commercial presence

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
Maintenance and repairs of sea going vessels.	(1)	None	(1)	None	
(CPC 8868**)	(2)	None	(2)	None	
	(3)	Only through a representative office, regional office or locally incorporated joint venture corporation with Malaysian individuals or Malaysian controlled corporation or both. Foreign equity allowable up to maximum of 49 per cent.	(3)	None	
	(4)	Unbound, except as indicated in the horizontal commitments	(4)	Unbound, except for the categories of natural persons referred to under market access	
F. Road transport services	(1)	None	(1)	None	
b) Class C Freight Transportation (Private Carrier	(2)	None	(2)	None	
License-to transport own goods) (CPC 7123). (**)	(3)	Foreign equity shall not exceed 49 per cent	(3)	None	
	(4)	Unbound except as indicated in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access	